

Fierce Competition for Outlaw Derby

The Eagle Valley Home Builders' Association held its first annual Outlaw Derby Race on September 13, and the competition was FIERCE! The Gallegos Corporation's buggy, constructed primarily by Division 20's Rich Passey and his son Wade, had an admiral showing but did not end up taking home the gold.

The race was head-to-head elimination, with the Chili Pepper taking first place. Other entrants included Edwards Building Center, two by George Shaeffer Construction and of course, our own modified trike built from a boulder cart. Driver, Shannon Gallegos, did his best to navigate the course but ended up falling short.

Thanks goes to everyone who helped with the cart and participated in the good times, including Wes Geist (who came up with the design



idea), Keith Baker (derby pusher), Andy Romero,

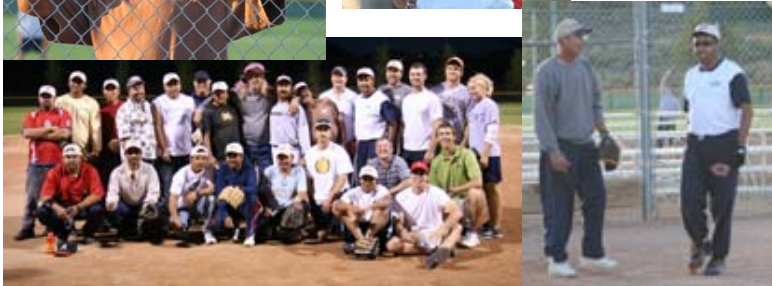


Gary Woodworth, Marcette Gordon and Dacia Belisle. Just watch out for TGC next year!



Field V. Office Softball in the Park

Bad news for the office staff: the field guys seem to know how to play ball just a little better. Although, let's be fair—the field crew had been playing together all summer and even made it to the finals in the softball league. Eh, who cares



Employee Referral Program

The Gallegos Corporation has many positions to fill - **and you can help while putting a few extra dollars in your pocket!** If you know someone who would be a good addition to our Company, and they meet the qualifications for an open position, it may be worth \$250 to you if you refer them for employment and they are hired!

Refer candidates who meet the qualifications to HR using the attached candidate Referral Form. If your candidate is hired you will be awarded with \$50 immediately upon hiring and \$ 200 more when he/she completes the first six months of employment!

Quarterly Drawing

At the end of each quarter we will hold a drawing for prizes. For every referral you make, your name will be entered to the drawing. For each hired candidate you refer, you will have 5 entries in your name! (Prizes will include: dinner for two at local restaurants, movie tickets, gift certificates from City Market, and Wal-Mart).

Program Rules:

1. Referral Eligibility: All Gallegos Corporation employees, except Division Presidents, Human Resources personnel, and managers with hiring authority over the referred candidates are eligible to refer candidates.
2. The referral date cannot be earlier than the date the job opening is posted. The hiring of a referred employee must occur within 180 days (six months) of the initial referral date.
3. The referral must represent the candidate's first contact with The Gallegos Corporation. H2B, temporary, contract and former employees of The Gallegos Corporation are not eligible candidates.
4. To be eligible for an award, the referrals must **first** be submitted to HR and must include a Candidate Referral Form and a resume or TGC employment application.
5. The referring employee must agree to have his/her first name used for introduction.
6. The first employee to refer a candidate will be the only referring employee eligible for payment.
7. All information regarding the hiring decision will remain strictly confidential.
8. The referring employee must still be employed by TGC in order to receive either the initial \$50 or the \$200. Any disputes or interpretations of the program will be handled by Human Resources.

Safety News

Concrete Division Excels in Safety

For the third year in a row, The Gallegos Corporation has received a safety award from the American Society of Concrete Contractors for being safer than many contractors.

"Our employees maintain safe work practices and keep their work environments hazard-free," said Mike Haller, safety director. "It is really a team effort. We work closely with our field workers to keep them healthy and prevent back injuries."

The Gallegos Corporation's OSHA recordable injury rate was 3.03 compared to that of the national average of 6.0. This translates to 13 injuries per 856,104 hours worked, an impressive feat for a company that employs more than 600 employees who work across the Western United States.

"It takes a lot of employee commitment to safety over the course of a year to have so few injuries," said Gerald Gallegos,

CEO and Founder. "I am proud of that we take the time to do a job safely and correctly the first time."

Northstar Crew: Safety First
The crew at the Village at Northstar Condo project recently received kudos for their dedication to safety. James Groves, compliance officer for Groves Fischer, said he was very impressed with all the employees' attitudes....but specifically Armando Huerta Ramirez who was commended for speaking English and Spanish well, and is always on it.

He goes on to say that the crew's scaffolding techniques is book work, and that not only is every employee safe and conscientious, but that they always have their hard hats and safety glasses on. "I am impressed," he added.

Employees of the Months

Dani Ettles explains why Rosalie Marquez is December's employee of the month.



I remember the first day Rosalie blessed our doorstep. She had come in to fill out an application. While filling out the application our receptionist needed a translator. Rosalie immediately stepped in and helped translate. From that day on, we have been lucky to have Rosalie on our team. Joining The Gallegos Corporation in 2003, Rosalie has been a key member of our payroll department.

Over the summer Rosalie has worked long hours with only part-time help to ensure each one of our 600 employees get paid every payday! You can always count on Rosalie to make you laugh, just ask the many people she encounters everyday. When Rosalie is not working, she is spending time with her husband Daryl, her daughter Kymberlee and her step-daughter Amanda and her enormous immediate family of brothers, sisters, nephews, nieces, cousins, etc. Please stop by the payroll department to recognize Rosalie as the November/December employee of the month.

Mike Hawley is November's employee of the month, and is a dedicated hard worker for division 40. Mike has been with The Gallegos Corporation since 1988, first as a part-time truck driver then he became a full-time employee in 1990 working as a team member in the Marble Shop.



Mike recently attended the annual marble sculpting symposium in Marble, Colorado for eight days where he learned the basics in sculpting. According to Amado Lavato, Marble Shop saw operator, Mike is an invaluable employee. Mike is married and has three children, two of which are twin eight year old girls and a fifteen year old son who Mike says is his idol.

Thank you for all of your help and devotion to The Gallegos Corporation and the Marble Shop!

Company News!

Jason and Kelly Bozzuto welcomed their new daughter, Kenley, on Oct. 18. Jason is Div.23's General Superintendent.

Div. 23's Bryce Lattin has joined the Army Reserves and will report for Basic Training in early November. Best of luck!

Herb Samson, Division 50, and his Amy welcomed baby girl Bailey Nicole into the world on October 11. She weighed 8 lbs 3 oz., and is enjoying playing with big sister Andra.



Congratulations to David Rodriguez, promoted from Estimator to Division 40's Project Manager!



Dacia Belisle aced her LEED (Leadership in Energy and Environmental Design) exam—helping The Gallegos Corporation lead the way into Green Building.

Mark Your Calendars....

The holiday party schedule is firmed up. Get ready for a good time!

Sun Valley—November 16 at Mama Inez

Denver - November 30th at Coors Field

Aspen - December 7th at the

Caverns in Glenwood

Vail - December 14th at the Hyatt in Beaver Creek

Telluride and Lake Tahoe's plans are still in the works

TGC made headlines recently in the *Snowmass Village Sun* for its stone masonry work at the Snowmass base project—where up to 40 masons have been hard at work on the base village. The article boasts of the five types of stone being used on the project—from quarries across the Midwest, Rocky Mountains, and California. A total of 2100 tons will be used on the first phase of this behemoth project. Project Manager Taylor Serson and the crew did a great job showing our building prowess.

Phillip Gallegos and Pat Dwyer, both Division 40, completed the Glenwood Springs' Triathlon back in September. Phil's time was 2:04, and Pat's was 2:20. They both had a blast in their first tri and already have plans to kick butt next year!

Happy Birthday!

November

- 1 Noe Martinez (20); Donald McCleod III (40)
- 2 Stephen Inverso (21); Casey Kraft (10); Jose Moreno (20); Jeff Nicholson (22); Cecilio Salazar (50)
- 4 Carlos Castillo (22)
- 5 Zenon Contreras (32); Gerardo Guardian (20)
- 7 John Nelson (95)
- 8 Victor Castaneda (20); Josh Kennedy (23); Tereso Ortiz (20)
- 10 Cruz Juarez (20); Manuel Rodriguez (23)
- 11 Joe Kehrer (32)
- 12 Patrick Klusmire (21); John Limon (50)
- 14 FrankieLee Forster (10)
- 15 Jason Lemmens (31); Francisco Rodriguez (22)
- 16 John Rodriguez (21)
- 17 Rene Flores (32)
- 18 Daniel Montoya (20)
- 19 Fidel Dominguez (20)
- 20 Carlos Calderon (20); Salvador Lopez (23); Jason Torgerson (20)
- 21 Robert Guy (24)
- 22 Sergio Serna (21)
- 23 Elias Ruiz (23)
- 24 Jose Herrera (20); Santiago Martinez (20); Javier Ochoa (20)
- 25 Russell Ferguson (20); Elvin Reyes (50)
- 27 Gregory Combs (22); Miguel Perez (21)
- 28 Taurino Dominguez (21)
- 29 Gerardo Hernandez (20); Enrique Prieto (23)

December

- 1 Roderick Donoher (32)
- 2 Ramon Ponce (20); John Trujillo (20)
- 3 Eduardo Velazquez (20)
- 4 Gonzalo Martinez (23)
- 5 Charles lee (23)
- 6 Ricardo Hernandez (20); Evi Zamarron (31)
- 7 Oscar Pavon (21)
- 8 Blaine Peters (31)
- 9 Ricard Esquivel (23); Careron Silveira (31)
- 10 Chris Campbell (23); Edwin Rodas (90); Andrew Romero (20)
- 11 Chris Sullivan (50); Alfredo Villanueva (22)
- 12 Guadalupe Landeros-Velasco (50)
- 13 Juan Bernal (10); Sam Johnson (21); Juan Puebla (20)
- 14 Juan Esquivel (23)
- 15 Jose Ayala (40)
- 17 Chris Bystrom (10)
- 19 Silvestre Palmeros (31)
- 20 Daniel Rivera (50)
- 21 Jose Duenas (20)
- 23 David Dumas (23); Jaime Luna (32); Jamie Woodworth (31)
- 25 Jose Alvarez (40); Martin Rodriguez (20)
- 26 Nicolette Leigh (20); Isidro Navarro (40); Luisa Villalobos (23)
- 27 Jeff Volosin (32); Javier Velasquez (22)
- 28 Victor Carrera (20); Katie Nelson (22); Randy Padilla (50); Jesus Sanchez (22)
- 29 Everardo Parra (20)
- 30 Henry Spaulding (21)

HR Updates

HAS ANYTHING IN YOUR LIFE CHANGED?

If you are enrolled in the health insurance plan and you have a qualifying event occur, i.e. divorce, legal separation, dependant status change, marriage, birth of a newborn, change of beneficiary, change of address, etc. It is the responsibility of the employee to notify HR.

JOB OPENINGS

If you know someone with the skills we are looking for please refer him/her to our HR Department, having them applying on line at www.gallegoscorp.com or calling at 800-425-5346 x 146

• **Facilities Maintenance: Wolcott**- The successful candidate will inspect and report conditions of our various facilities (offices and employee housing units), perform minor repairs, coordinate and schedule repairs and escort contractors for all maintenance or repairs needed. Requires: general building maintenance experience, excellent organizational skills, good written and verbal communications skills and a valid Colorado driver license. Spanish language skills strongly preferred. This could be a daytime job with some night hours or a night job with some day hours

• **PT Administrative Assistant: Denver:** 20 hours a week- Flexible Schedule- Exciting opportunity to work in one of the top three largest masonry companies in the US. Must be computer proficient, Word, Excel, outlook, demonstrated organization, math, secretarial and excellent phone skills.

• **Estimator-Project Engineers: Idaho, Denver and Aspen.** The Estimator/Project Engineer is responsible for performing quantity take-off, construction document review, cost estimating and bid preparation Requires a B.S. in Civil Engineering or Construction Management and 3+ years of construction exp.

• **Concrete Finisher and Form setters: Vail.** Exp concrete finishers and formsetters.

• **Plasterer/Stucco/Nozzle man to run a gun crew: Vail.** Hiring experienced plaster and stucco journeymen (at least one year of experience). Also nozzle man to run a gun crew Must have 3 years of experience

• **Tile Setters Journeyman: Vail** Hiring tile setters with custom high end experience.

• **Driver for Marble Shop: -Wolcott** Must have good driving record and able to lift 100 lbs.

• **Project Manager - Idaho:** The Project Manager is responsible for the complete and satisfactory execution of assigned Idaho Masonry projects. Acts as Company representative who deals directly with homeowners, vendors, project superintendents and general contractors. Requires a B.S. in Civil Engineering or Construction Management and 5 years of construction experience. Additional requirements include: estimating experience, strong computer skills, blue print reading, excellent math skills, and good written and verbal communication skills. This position reports directly to Idaho Division President John O'Meara.

Block and Stone Masons: Truckee California

OPEN ENROLLMENT

for health insurance for TGC starts Nov. 1 – Nov. 31, 2007 with an effective date of January 1, 2008. If you are not currently participating, work 32 hours per week, have been employed 6 months, and would like to participate or would like to make a change to your current enrollment this is the time to do it. If you have questions please contact HR.

Anniversaries

One Year

- Keith Baker (20); Eifren Castaneda (23); Dean Clifford (20); Rodrigo Flores (20); Steven Fluty (32); Jose Martinez (20); Herb Samson (50); Bienvenido Varlea (20)

Two Years

- Jaron Gallegos (10); Anthony Logan (22); Dan Maxson (22); John Nabarrette III (22); Katie Nelson (22); Barry Smit (32)

Three Years

- Gary Clifford (20); Salvador Paez (22); Eric Peterson (24)

Four Years

- Herminio Gutierrez (32); Alfredo Villanueva (22)

Five Years

- Jason Bozzuto (23); Linda Cereceres (10); Kristian Iaresse (23); Charles Lee (23); Dave Martinez-Munoz (23); Eudaldo Rodriguez (20); Freddy Velasco (23)

Six Years

- Gregory Combs (22)

Eight Years

- Sylvia Connely (22)

Thirteen Years

- Alfredo Esparza (20)

Fourteen Years

- James Bingaman (21)

Eighteen Years

- David Little (10)

Nineteen Years

- Dan Doyle (40)

Twenty Years!

- Gary Woodworth (40)

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Bon Giorno, Italia!

By Frank Gutierrez



This year I was very fortunate to have been selected to represent The Gallegos Corporation by attending one of the largest, if not the largest, modern trade fair exhibitions in the world in Verona, Italy. There were 42 international exhibition of stone design and technology. Companies from Brazil, Germany, China, & Italy just to name a few were represented, providing me with great ideas



for the future.

Berniece and I had the opportunities to see foreign markets that provided information and products that were simply amazing. The Building Stone Institute's study tour to Italy provided me with a great place for commercial and cultural meetings with 23 companies leading the industry.

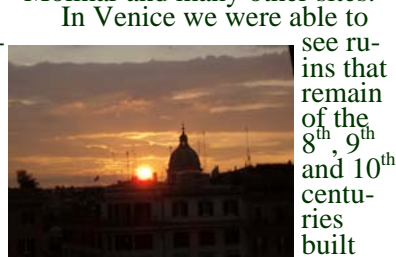
We were also able to see the Travertine Pardiso quarries with the owner Camilla Dei in Siena. Travertine is one of the oldest building materials, being used since the ancient times.



We saw a **100,000**-ton block of marble fall to the ground—it was a site to see as it plummeted to the ground! Another famous stop on our tour was Antolini Luigi, one of the leading companies in the world, especially in the marble sector, since the turn of the century. It took Tyra of Delacroe Stone three years to get the BSI into their showrooms, to view the highest quality of marble, granites, and onyx that are processed in the Verona area. Right here in Colorado, our Marble division uses many of their product lines.



The rest of the time we were able to visit sites all over Italy. In Verona we visited the Castile Vecchio with actual working draw bridges, the church of Mollnar and many other sites. In Venice we were able to



see ruins that remain of the 8th, 9th and 10th centuries built one on top of the other. We visited the St. Mark's Square, the clock tower and St. Mark's Basilica that was built in 832 as well as the famous Ducal Palace.

The trip to Florence was our favorite spot. Florentines were among the first to mint a gold coin of their own, and the old skill and technologies are still in use. Some of the sights included the Palazzo Vecchio, a fountain called Fontana dell'Oceano in the Boboli Gardens, and as we stepped out of our hotel across the street, was the



Tigris river overlooking the city of Florence, what a site to see!

Our last stop was a few days in Rome where we walked the famous Spanish steps and visited the amazing coliseum. Of course, I had to see the movie *Gladiator* before my trip—what a visual affect that was. Of course included in our sight-seeing were St. Peter's church at the Vatican.

The food was excellent, our favorite was sitting under the Tucson sun at Camilla Dei's Villa at the top of the hill in Siena, experiencing the views of castles surrounding us and enjoying fine red wine from the local vineyards and eating traditional Tucson dishes. Realiz-



ing we just spent time in one of most famous places in the world, it was one of the most cultural and historical experiences of our lives.



THE Gallegos CORPORATION

Building Solutions for Distinctive Projects



The Gallegos Corporation's Mission

To finish each job completely with the highest quality and with safety "the first time."

Provide construction and construction management services of the highest professional standard.

Generate profit from these services while adding value to our customers & employees.

Continue to grow as the industry leader.

Table of Contents

Outlaw Derby Race	2
Office v. Field	2
Safety News	2
Employee Referral Program	2
Employees of the Month	3
Company News	3
HR Updates/ Birthdays/ Anniversaries	4