

Birthdays, Anniversaries, Company Updates

Birthdays

February

- 02-01 Mimi Trombatore (21), Leonard Gurule (60)
- 02-02 Gary Woodworth (10)
- 02-03 Gilberto Velasco (21)
- 02-06 Juan Astorga (60)
- 02-09 Miguel Ayala (21)
- 02-11 Hector Martinez (21)
- 02-12 Sylvia Connely (60)
- 02-15 Danielle Ettles (10)
- 02-17 Salvador Mendez Sosa (20), Sergio Vallejo (60)
- 02-18 Mario Becerra (20), Daniel Maxson (60)
- 02-24 Kenneth Fairchild (20)
- 02-26 Alberto Flores Esparza (20), Karl Bartsch (60)
- 02-27 Raymond Santillan (40)
- 02-28 Oscar Garcia (40)

March

- 03-01 Benedetto Vitale (21), Rosendo Hernandez (60)
- 03-02 Sergio Villasenor (60)
- 03-05 Miguel Jimenez (60)
- 03-06 Angela Vincent- Suntken (10), Jason Ingles (60), Severiano Loya (60)
- 03-08 Juan David Fernandez (60), Jose Pinela (60), Juan Rodriguez (60)
- 03-09 Jose Chairez (40)
- 03-13 Jack Batinich, Jr. (20)
- 03-17 Marcette Gordon (90)
- 03-18 David Johnson (21)
- 03-21 Matthew Larocque (20), Oscar Ramierz-Almaraz (20), Ramiro Florres (60)
- 03-23 Leonardo Perez (60)
- 03-24 Mario Delara (20), Gary Herr (94)
- 03-26 Jon Lest (60)
- 03-27 Linda Giordano (10), Julio Martinez (60)
- 03-28 Victor Vega (60)
- 03-29 Noe Avitia (20)

The Gallegos Corporation recently helped sponsor an event put on by the Aspen Valley Hospital to benefit the Trauma Department Injury Prevention and Helmet Program. The proceeds of the benefit hockey game between AVH staff and the "Mother Puckers" went to purchase helmets, that will be given to children and adults in the Roaring Fork Valley.



Safety Meeting Winners

The SAFETY MEETING WINNERS for the fourth quarter are Tom Derry, Andreas Arguelles, Scotty Reardon, Hector Herrera. Foreman are responsible for conducting weekly safety meetings, though all employees are responsible for a safe job site. The winners receive a \$50.00 gift certificate. Keep up the good work.

Positions Currently Available

- Aspen Area—Marble and Granite**
 - Marble and Granite Installer
- Durango Area -Plaster**
 - Plasterers
 - Laborers

Employee referrals are often our best source for good candidates. As a reward for a good referral we offer employees \$50 for referring a candidate that is qualified and hire plus and additional \$200 after the referred employee has completed six months of employment. Please pass on any referrals to Human Resources.

Anniversaries

One Year

Raul Santillan Barragan (60), Christopher Strauss (60), Karl Stickrad (60)

Two Years

Teresa Danzoll (10), Courtney Armitage (10), Ronald St. Germain (60),

Three Years

Pablo Najera (20), Juan Bautista (20),

Five Years

Max Sedbrook II (60), Seth Orione (21), Sheryl Gallegos (10),

Six Years

Jeremiah Paris (20),

Seven Years

Sergio Villasenor (60),

Eight Years

Jose Moreno (20), Agapito Chairez (20), Travis Carpenter (21), Samuel Evancho (20), Jon Lest (60), Daniel Maxson (60)

Nine Years

Dennis Hawley (40), Joaquin Martinez (21)

Ten Years

Erasmio Morales (21)

Eleven Years

Mario Becerra (20)

Twelve Years

Rocio Landeros (10)

Fifteen Years

Jose Angel Garcia (90), Benedetto Vitale (21)

Sixteen Years

Ignacio Gallegos (20)

Seventeen Years

James Heinritz (60)

Twenty Years

Michael Morrissey (60), Floyd Andreatta (21)

Twenty – Six Years

Ruth White (10)

New Employee

We would like to welcome Brook Hayden in Division 20 to TGC. His position is Driver/ Smalls Tools Mechanic. He is also a certified Welder.

The Gallegos Gazette

The Newspaper for the Gallegos Community

Excellence. Distinction. Community.

Volume XII, Issue I

February 2013

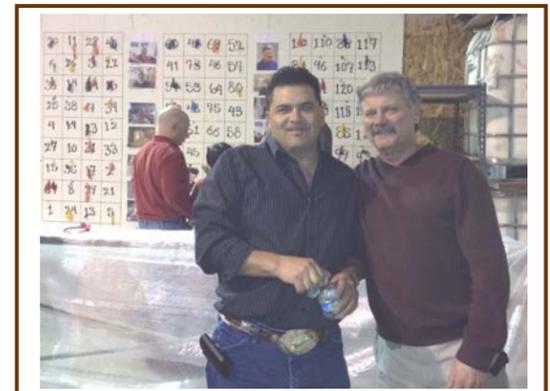
Holiday Parties

In December, TGC hosted three Holiday Parties. The Denver party took place on December 7, in their office warehouse. The Wolcott Party was December 14 at the Brush Creek Pavilion, and the Aspen Party was December 15 at the Glenwood Springs Recreation Center. The parties were well attended and everyone brought great food. It was a great opportunity for Gallegos employees and their families to relax and enjoy time together. The balloon dartboard game was a huge hit at all three parties. Contestants were able to win tools, gift cards, cash, and many other prizes. The children at the parties loved taking their own shot at the dartboard to win fun prizes. Santa was able to make it to all the parties, which most of the children really enjoyed.

The parties were the culmination of the canned food drives and competition between the offices. Since the Denver office raised the most amount of food, all division 60 employees that attended that party were entered to win 2 tickets to a Nuggets game; and Jim Davis was the lucky winner. As a company TGC raised an amazing 2,195 pounds. A huge Thank You to those who contributed, we appreciate your generosity. TGC is very proud of our employees.



Division 60 put on a great party!



Zachary Quinones (60) won money with his dart skills



Santa listened to all the kids' wish lists



Presley Little, Mike Hawley, Dennis Hawley, and Seth Cole enjoy the Wolcott party.

Gallegos

Building Solutions for Distinctive Projects

The Gallegos Corporation's Mission

Lead our industry by creating value for our customers, employees, and communities through safe, quality construction of the highest professional standard.

Hotel Jerome Remodel by Taylor Serson

Originally opened in 1889, the Hotel Jerome is one of Aspen's most notable historic buildings. In 2011, Auberge Resorts purchased the Hotel Jerome and part of their master plan included an extensive interior renovation and exterior restoration. Last year, between Memorial Day and December 14, all of the interior hotel rooms and common spaces were gutted and remodeled while the exterior was receiving some much needed maintenance. The hotel lobby and atrium, which house the world renowned J-Bar, a popular place for celebrities, were the highlighted areas of the interior renovation. The Hotel Jerome was a state-of-the-art hotel when it opened, the remodel rejuvenates the historic structure's appearance while updating its operating systems to 2013.

TGC worked exclusively on the exterior portion of the remodel. The hotel's exterior consists of a red brick and cut sandstone known as "Peachblow", quarried in the mountains above Basalt. Projects built in the late 1800s used soft, lime based mortars which was deteriorating and needed to be repaired. TGC's contract involved tuck-pointing 100% of the mortar joints at the parapets and at grade, and touching up problem areas, concentrating around window and door openings. TGC utilized a specialized restoration based tuck-pointing mix from Quikrete. The majority of the work was performed from man lifts, the city of Aspen would not allow scaffolding on Mill and Main Streets requiring TGC to have 3 man lifts operating concurrently, requiring a strong safety program. Dan Harrison was the onsite foreman responsible for bringing the job in safely, under budget and on schedule.



The Hotel Jerome—post remodel

Thank you from Kiewit

TGC received the following email from Kiewit: "Kiewit would like to thank Gallegos for their efforts in keeping our environment safe. The City and County of Denver conducted an environmental audit on our jobsite yesterday and noticed your mortar mixing station. They were very impressed at the measures Gallegos has taken in order to contain any environmental contaminants from leaking into the soil. They were so impressed that they took pictures and they are going to incorporate them into their presentations as a model of how to contain any potential spills. Please forward this on to the upper management at Gallegos to show them that we do appreciate the hard work that you are performing on our job. Again, thank you for the measures that you have taken." Great job Jim Heinritz and Tyler Lautaimi.

MIA CEU

In November 2012, TGC joined the Marble Institute of America (MIA) Speaker Bureau. Dacia Belisle is now approved to give MIA Continued Education Unit (CEU) training courses to the following organizations: AIA, IDCEC, NKBA, and LACES. There are currently eight classes available and several in the design and approval stage. TGC hopes to reinforce our leadership in the trade through education of the design and construction professionals in our communities as well as forge new relationships with those that we hope to team with in the future.

Ryan Turner is Employee of the Month for February



Ryan Turner (10) started with TGC in May of 2007 and relocated to Denver in 2010. Since transferring, Ryan has become an integral member of the Division 60 team. He is constantly called upon to complete the standard litany of scheduled estimates and the steady stream of emergency pricings. He is always willing to help wherever he can be of service. He will serve as the project engineer for the Kansas State University project and has already helped with multiple facets of this project. He is a constant source for help and information with regards to his quantity surveys, cost reports and bottom line reports. He has vast CAD experience and knowledge which is an asset to all divisions. Ryan also serves as our local IT professional whenever we need assistance with computer problems. We appreciate all of Ryan's hard work and positive attitude day in and day out.

Productivity Builder Update by Gary Woodworth

The 2nd week of January TGC held our quarterly Productivity Builder update meetings with all process champions to review how we are doing and what we need to do moving forward during the next quarter. In general, we have made good progress in all processes and are well prepared to increase the emphasis on Productivity Builder in its entirety moving into 2013. Each process is measured for opportunity and success each week or month as appropriate and tracked throughout the year. Following is a breakdown of 4th quarter 2012 by process:

Measurement and Tracking – Jon Lest

This is the tool used to track each process as well as staff training. Jon will start to increase the emphasis on the quality of these measurements to ensure accuracy as we move forward. The dashboard developed for PM's and Regional Managers is near complete and will be rolled out very soon.

PreJob Planning – Steve Kalabany

This process is to be used on all projects over \$75,000 including multi trade and needs to begin within 2 weeks of being awarded the project. **Our 2012 4th quarter results were 13 opportunities with 10 successes, which is 77% effective rate.**

Short Interval Planning – Erasmo Morales

This process is to be used on all projects over \$50,000 including multi trade. The report needs to be turned into PMs each Friday. PMs are to follow up with foreman on every project by end of day Monday with a support plan. **Our 2012 4th quarter results were 159 opportunities with 127 successes, which is 80% success.** Measurement, thus far, has been based on SIP plans turned in. However, this year success will only be accomplished if the follow up by PM has taken place.

Daily Huddles – Fidel Macias

This process is to be used daily on all jobsites with a crew of 2 or more people and is measured by random checks from the Regional President, process champion and process deputies. Goal is 18 monthly and 54 checks per quarter. **2012 4th quarter were results were 31 checks with 26 successes. We were 84% effective with only 57% of total checks completed.**

Exit Strategy – JC Slocum

This process is to be used on all projects with 1,000 man hours or more including multi trade. **Our 2012 4th quarter results were 16 opportunities with 13 successes, which is 81% effective.**

Post Job Review – Chris Bystrom

This process is to be used on minimum 1 project per month in each region as selected by Regional President. Our 2012 4th quarter results were 9 opportunities with 9 successes. **100% effective – Great job**

In addition to the measurements noted above, we will be adding **Bird Report Knowledge and material/equipment call log.** The Bird Report Knowledge is used to determine foreman knowledge of Bird Reports, information contained within and whether they are receiving them weekly. Jon Lest will contact 1 foreman in each region weekly that is running a project to check in with them and record accordingly. The monthly goal for this will be 12 contacts or opportunities with success goal being 100%.

The Material/Equipment call log is used to measure how many emergency or 911 calls are received during the week that were not planned for in the short interval plans or during weekly meeting. This will be done by warehouse supervisor and simply counted by occurrences each week/month and not by individual or names. This will provide a good basis to understand how effective we are in planning the upcoming weeks and avoid 911 situations that will affect a job site.

We are moving along well but really need to focus on each of these processes as they pertain to your role. We have set a goal that beginning in 2013 we will comply 100% with all processes. Training has been completed to a level that will support this without excuse. If you are a foreman that has not received training on daily huddles or short interval planning you will be trained before beginning your next project. Please contact myself, Seth, Jen or Regional President if you feel your training was not complete or have any questions in this regard.

We will be holding PM and foreman training meetings over the next 2 months where we will set time aside to discuss Productivity Builder Processes and provide a more in depth presentation to each of you and ask for your feedback. We have heard many comments on how this has been helpful. Thank you for helping us achieve our **2013 goal of 100% success.**

Sheryl Gallegos is Employee of the Month for March

Sheryl Gallegos (10) has been nominated for Employee of the Month for March. Sheryl is an instrumental piece to our accounting department. Her work ethic is unprecedented. She is very detail oriented and provides excellent customer support to our vendors and our staff. Sheryl is very dependable and keeps everyone on their toes by adding humor to our office daily. Sheryl has consistently gone above and beyond what is asked of her over the past 5 years. Frank Gutierrez applauds Sheryl by saying "She is on the front lines when it comes to making sure our paperwork is processed correctly and we value the time she spends with us." Thank you Sheryl for all you do, you truly are amazing!

