

Salida High School

On October 21, The Gallegos Corporation began our portion of work on the new Salida High School. TGC will be performing concrete and masonry work on the school. Construction began on May 24, 2011, with the official groundbreaking attended by students, faculty and dignitaries. The new school is located on the old practice fields.

So far we have assembled a great team, led by Superintendent Joe Kleber, from our concrete division. For concrete our scope of work consists of flatwork only; no foundation work. They are installing 72,000 s.f. of 5" concrete slab on grade, 20,000 s.f. of 3" slab on metal deck, 1,600 s.f. of cast in place stairs on metal deck. There are 4,800 man-hours projected



for this job. This project has involved many early mornings, and late nights by our crew and we appreciate their dedication.

On the masonry side, our scope of work includes the new high school, football fields, and work on the historic school consisting of 19,000 EA CMU block and 24,000 EA brick. Tom Derry and his 9-12 man crew are doing a great job of meeting or beating production schedules. The crews are on an island between Denver and Wolcott, but we have a strong team out there. They are doing a great job out there and we thank them for their hard work.



Productivity Builder Update

The Productivity Builder Process is moving forward. Currently, three groups are tackling the processes of increasing the efficiency of Pre-Job Planning, addressing Short-Interval Planning, and working on crew based timecards.

The Pre-Job Planning team, led by Steve Kalabany (60), has been working on a process to ensure the office is providing the field with all tools necessary to be productive and efficient throughout the course of the jobs. All jobs will start with the end goal in mind, and with the processes for completion clearly stated. This will allow the office and the crews in the field to communicate and resolve issues before they start.

The Short Interval planning team, championed by Erasmo Morales (21) met recently and started their process. The goal of this group is to create a system for the Foreman on a job to plan at least 3 weeks ahead for all aspects of their job. The team is working on creating a best practice checklist that is applicable to all our areas of work for foreman to follow. This will allow the field to have more support and direction throughout the jobs to avoid last minute time wasters on jobs. There will be better site organization, management of manpower, and preparation for additional tasks to complete when there are delays in the original game plan for the day.

The Job Cost Tracking team, led by Herb Samson (20), has rolled out testing of the crew-based time card to all Division 50 projects, 2020 Lawrence (60) and Three Trees (21). This part of the process is moving along ahead of schedule with more projects on the test than originally anticipated. This process is already starting to cut down on the time spent on payroll, and will eventually provide more up-to-date productivity feedback to field staff.

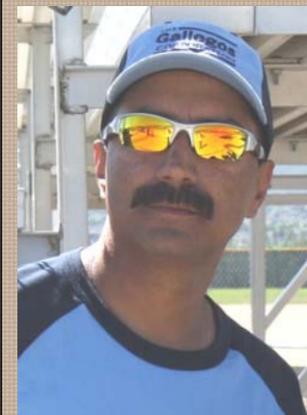
Thank you to everyone involved for your additional time spent on this, and working toward these goals. The end results of increasing productivity and making all of our jobs easier are in sight.

Innovation Award by Chad Woodworth

Congratulation to Joseph Coca (31) on winning The Gallegos Corporation's Innovation award and \$500. The pictures below show how the crew in Telluride used Backer Rod to keep the reglet clean while plastering. The Backer Rod is put in the reglet before the Bonding agent is applied and pulled out before final troweling is done, keeping the reglet clean of any plaster. This has saved us time in trying to mask the reglet, cost of masking tape, and time/cost savings in clean up afterwards. The Backer Rod is easily cleaned and reused before we spray the Okon sealer then it can be taken out again and reused in another area. Thank you Joseph for making our lives easier.



Nacho Gallegos is Employee of the Month for February



Ignacio (Nacho) Gallegos (20), is the employee of the month for February. Though Nacho is officially an employee of Division 20, he lends his expertise to all other divisions. Throughout his 15 year tenure at Gallegos, he has always been reliable and hard working. Nacho is known for his willingness to do any job asked of him, and do a good job. He has done work for Stucco, Paver Repairs, operating machinery, transporting materials, and training other employees on scaffolding. Shannon Gallegos (20) said "Whatever is asked of Nacho, he does without complaint and does a great job. Whether the job is building an OSHA approved 6 story scaffold or tearing out a rock, we can count on him." Andy Romero (20) added "We all need more employees like Nacho." Thank you to Nacho for your hard work.

Seve Loya is Employee of the Month For March by J.C. Slocum

Severiano Loya (60), is employee of the month for March. Seve came to work for the Denver division in August of 2010. He earned his CDL shortly after moving to the new office location. He has proven himself very valuable as the Denver division truck driver. He is an appreciated member of the Denver team and takes on multiple tasks throughout the day and week. He does an excellent job trying to schedule for multiple PMs and finds a way to accommodate almost everyone on a daily basis. He is always willing to lend a hand with any other projects that arise during the course of a workday as well. We are fortunate to be able to haul large loads of stone or other building materials without the constant need for scheduling through our Gypsum stone yard thanks to Seve. Thanks for all that you do for the Gallegos Corporation.



Birthdays, Anniversaries, Company Updates

Birthdays

February

- 1 Mimi Trombatore (21), Leonard Gurule (60), James Stuckenschneider (60)
- 2 Gary Woodworth (10)
- 6 Juan Astorga (60)
- 9 Miguel Ayala (40)
- 11 Aldo Palma Bencomo (50)
- 12 Sylvia Connely (60)
- 13 Cornelio Martinez (31)
- 15 Dani Ettles (10)
- 17 Salvador Mendez Sosa (50), Sergio Vallejo (60)
- 18 Ramon Becerra (20), Mario Becerra (60), Daniel Maxson (60)
- 24 Kenneth Fairchild (31)
- 26 Alberto Flores Esparza (50), Vance Walker, Jr. (50), Karl Bartsch (60)
- 28 Oscar Garcia (40)

March

- 1 Benedetto Vitale (40), Paini Lautaimi (60), Rosendo Hernandez (60)
- 2 Sergio Villaseñor (60)
- 3 Pedro Chavarria Torres (60), Jeffrey Turner (60)
- 4 Saul Sosa (31)
- 5 Miguel Jimenez (60), Christopher Ricks (60)
- 6 Angela Vincent-Suntken (10), Jason Ingles (60), Severiano Loya (60)
- 7 Caroline Gallegos (10)
- 8 Juan Fernandez (60), Juan Rodriguez (60)
- 9 Jose Chairez (40)
- 13 Jack Batinich (20), Ciro Ramirez (60)
- 14 Leroy Trujillo (50)
- 16 Juan Mendoza-Ayala (50)
- 17 Marcette Gordon (40)
- 18 David Johnson (40)
- 20 Hector Mendoza (50)
- 21 Oscar Ramirez-Almaraz (20), Roberto Andrade (60), Ramiro Florres (60)
- 22 Timothy Weinmeister (20), Porfirio Madrigal (50)
- 23 Leonardo Perez (60)
- 24 Mario Delara (20), Gary Herr (94)
- 26 Jon Lest (60)
- 27 Linda Giordano (10), Julio Martinez (60)
- 28 Geoffrey Soelster (31), Victor Vega (60)
- 29 Noe Avitia (50)
- 31 Cole Allison (40)

Human Resources Wellness Update by Jennifer Law

We have now had 3 years of our wellness program behind us, so are we healthier because of it? When we reviewed our 3 year data in aggregate (I cannot see anyone's personal results) here is what we found:

- Average cholesterol went down by almost 4 points and the high risk group decreased by 6%
- HDL (good cholesterol) went up by over 4 points and LDL (bad cholesterol) went down by more than 6 points
- Those who fell in the normal range for blood pressure increased by 4% but the high risk category also increased by a slight amount
- Body Fat average for men saw a 3% decrease in the normal range and 3% increase in the high range, but the women saw a 7% increase in the normal range and no increase in the high range (good job ladies!)

So, all in all, we appear to be eating better because our cholesterol has decreased, but we may be eating too much because we aren't losing much weight and as always we could probably cut down on stress and exercise more to lower that blood pressure. However, I think these results show we are moving in the right direction as far as becoming a healthier population.

Each of you who participated in the wellness screenings should have received your personal results by now. If you haven't and would like them, please let us know. In addition to your results, you will also be receiving a notice with your incentive amount. You can use your incentive money with your Discovery Benefits debit card for a variety of health care related expenses such as doctors co-pays, eye exams, glasses, dental care and prescription co-pays.

If any of your results for this year came back with a high risk a nurse from CNIC will be contacting you to discuss your results and see if she can offer assistance in helping you to lower those risks. Gallegos values its employees and wants everyone to live a happy and healthy life.

Anniversaries

One Year

Teresa Danzoll (10), Courtney Armitage (10)

Two Years

Pablo Najera (50), Jesus Sanchez-Perez (60)

Four Years

Max Sedbrook (60), Seth Orione (21), Sheryl Gallegos (10)

Five Years

Sergio Gallardo (50)

Six Years

Joe Martinez (31)

Seven Years

Jose Moreno (20), Travis Carpenter (21), Samuel Evancho (31), Jon Lest (60), Joseph Coca (31), Daniel Maxson (60)

Eight Years

Dennis Hawley (40), Joe Kehrer (60), Ignacio Ledezma Sandoval (21), Joaquin Martinez (21), Julio Baltierra (60)

Nine Years

Erasmus Morales (21), Luis Ramierz (20)

Ten Years

Phillip Bux (60), Mario Becerra (60), Hector Herrera (60)

Eleven Years

Jose Flores (21), Eduardo Bernal (40), Benjamin Pereida (50), Rosie Landeros (10)

Twelve Years

Antonio Cardiel (60)

Thirteen Years

Ariel Rodriguez (40)

Fourteen Years

Benedetto Vitale (40)

Fifteen Years

Ignacio Gallegos (20)

Sixteen Years

James Heinritz (60)

Seventeen Years

Jose Garcia (90)

Nineteen Years

Michael Morrissey (60), Floyd Andreatta (21)

Twenty-Four Years

Jamie Woodworth (31)

Twenty-Five Years

Ruth White (25), Michael Cleveland (50)

The Gallegos Gazette

The Newspaper for the Gallegos Community

Excellence. Distinction. Community.

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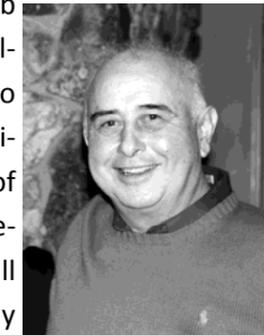
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Gallegos

Building Solutions
for Distinctive Projects

Bob Gallegos Retires; Randy Olin takes over as CFO

After more than 30 years with The Gallegos Corporation, Bob Gallegos has decided to retire. Through many years of challenges and growth, Bob guided the daily financial operations to help create the success we know. Bob has always been dedicated and loyal to the company; he has been an integral part of our success and the growth of the company. We will miss seeing him in the office, but we know he will enjoy spending more time with his family and golfing.



For the past 2 years, The Gallegos Corporation has been planning and transitioning toward Gallegos's retirement. Randy Olin will assume the financial duties for the company, as the new Chief Financial Officer. Randy Olin has been with The Gallegos Corporation for over 17 years. Gary Woodworth, CEO, said "We expect a seamless transition with Bob retiring. Randy Olin will continue doing a great job for The Gallegos Corporation."

The Gallegos Corporation's Mission

Lead our industry by creating value for our customers, employees, and communities through safe, quality construction of the highest professional standard.

Holiday Wrap Up

We hope you had a wonderful holiday season with your families. Thank you to those that attended our annual Holiday Parties. There was a great turnout, and it was a wonderful opportunity to spend time together, and meet our employee's families. There was great food, our employees made amazing dishes to share. Steve Fluty (60), Nacho Gallegos (20), Andy Romero (20), and Juan Vega (21) won tickets to Avalanche or Nuggets games in the suite. The kids in attendance appreciated Santa arriving and giving out candy. Thanks to those that took time out of their schedules to attend.

In addition to taking the time to celebrate together, The Gallegos Corporation and employees made donations to those that are less fortunate. TGC made donations to The Food Bank of the Rockies in Denver, Salvation Army in the Vail Valley, Lift Up of Garfield County, and Angel Baskets in Telluride. Our generous employees also brought in food for the canned food drives. The Denver office started in early November with their food drive and made a large donation. The Salvation Army of the Vail Valley called to tell us that the Gallegos employees inspired many other residents of the Vail Valley to donate canned goods. The Gallegos Corporation appreciates our employees' generosity; thank you!