

## TGC Employees get to the nitty gritty

It's hard to believe year after year there are literally tons of trash to pick up from I-70. Unfortunately, that is the case. On May 14<sup>th</sup> more than two dozen Gallegos employees from many of our divisions scattered between miles 149 and 151 on I-70 to pick up trash. Although reports from other groups said there was more trash than in the past, TGC's crew thought there was much less.

"We filled about 75 bags of trash," said Gerald Gallegos, CEO and one of the trash-picking volunteers. "Since we had a large participation, it only took a couple of hours."

Some of the finds this year were many Christmas ornaments, a few tires, broken CDs and more than several cases of empty soda and beer cans. It really makes one think, "Give a Hoot, Don't Pollute!"

After the clean up, all the volunteers were treated to lunch at the Gore Range Brewery in Edwards. If you see any of the following, say "thanks" for helping keep the Gallegos Corporation's two-mile stretch of I-70 looking good: Jake Jacobson, Wes Geist, Marcette Gordon, Gary Woodworth, Jamie Woodworth, Tim White, Mike Woods, Paul Siemonsma, Casey Kraft, Shannon Gallegos, Gabbie Lesokava, Chris & Misty Oxford, Andy Schmidt, Bill McKeon, Gerald Gallegos, Mike Haller, John Trujillo, Heather Hower, Braidy Boen, Rick D'Errico, Jose Angel Garcia, Francisco Saenz, Salvador Lopez Velasco and Andy Romero.

## Plaster Division Goes East By Jamie Woodworth

The Gallegos Corporation has many jobs going throughout the United States—but we are not only working west of the Mississippi. Mountain Plaster, Div. 31, just finished a plaster job in the quintessential southern town of Charleston, South Carolina.

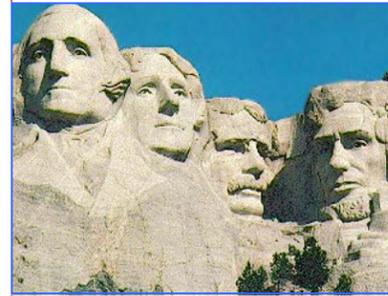
The job at the Conners' residence took five guys just two weeks to complete, and included 8,000 square feet of Veneer Plaster. "The Conners are extremely happy with the job and the professionalism of our guys," says Jaime Woodworth.

About seven years ago, Jaime Woodworth and his crew worked on the Conner's house in Telluride. When Charles and Nancy Conner were negotiating the finishes for their new condo in Charlestown, it quickly became apparent to them that none of the plaster crews could replicate the look he had and loved in his home in Telluride.

"We were in negotiations to buy the condo and the opportunity came up to change some features. One thing we wanted was a plaster finish like we had in Telluride," says Mr. Conner. "When it was time for the GC to show us what the plaster sub wanted to put up, it became obvious they had no idea how to do it. We renegotiated our contract to bring TGC in from Colorado to have them do it." Not only do the Conners love how the condo came out, but their neighbors are already talking they might want TGC to come out and do their condos too. "What [TGC's plasterers] do is very special," he adds.

Hats off to Sam Evancho, Larry Garrett and Freddie Vasquez for a fine job done in South Carolina!

## Independence Day Celebrations



Blaine's inspiration in South Dakota.

Between the fireworks, parades, parties and festivities, the holiday week-

end was a rousing success. The Gallegos Corporation was involved in activities throughout the Vail Valley and throughout the weekend.

On Friday evening, July 1<sup>st</sup>, the now-infamous TGC float made its debut in the second-annual Minturn parade. Mount Rushmore, as created by Blaine Peters in the Art Rock Division, was one of the highlights of this town's celebration. The parade kicked off at about 6 p.m., and had many interesting floats from local companies, but our art-rock masterpiece really stood out!



The finished product!

The float took Blaine about 80 hours to create, and looked just as authentic as Gut-zon Borglum's mountain carving in South Dakota. The four presidential faces—Washington, Lincoln, Roosevelt and Jefferson—lumbered down Main Street, driven by Division 40's Amado Lovato.

After the hometown parade, holiday revelers enjoyed an array of activities, tasty food, lively music and all topped off with ear-popping colorful fireworks. "We like to be involved with as many community events as possible," Gerald Gallegos says. "The 4<sup>th</sup> of July celebrations are great because everyone is having fun and enjoying the sights. Everyone's a kid when fireworks and a parade are involved."

The art-rock sculpture took a two-day hiatus, and then led the way in the Vail America Day's Parade on the 4<sup>th</sup>. Over the years, parade watchers have been treated to a wide array of floats—and look forward to seeing what masterpiece TGC comes up with each year.

"We really appreciate that The Gallegos Corporation supports Vail America Days every year," says Laurie Assmussen, the parade and event organizer. "Your floats are always cool, but this year's really made people stop and smile."

Not only does TGC work on its float for weeks in advance, but the Marble Shop is always busy creating the perfect award for the "Best of" categories. "I think some years people are just as excited about the awards as they are about the entire parade," says Dacia Belisle,

Div. 40. "A surprising number of people stop and ask us questions about the awards. This year they were made of Labrador Antique Granite with Chiseled Edges and Honed Absolute Black Granite Bases. The image is then sandblasted into the granite. The marble shop fabricates all but the engraved satin nickel plates that are applied to the bases."

After the parade, the volunteers enjoyed a patriotic lunch on Vendetta's deck. Thanks to all The Gallegos Corporation employees who helped out at the parades and on the floats: Berniece Fox, Katherine Steele, Linda Cereceres, Amado Lovato, Tim White, Blaine Peters, Marcette Gordon, Heather Hower, Gary Woodworth, Dacia Belisle, Mike Haller, Hillary & Caroline Gallegos, Anthony Martinez, Dave Little, and everyone's kids!

### How Did He Do That?

Blaine Peters spent between 80 and 100 hours creating Mount Rushmore. Obviously a talented artist, he usually creates as he goes using his own design and vision. However, with this project he had a few photos to go on and was very aware that everyone knows how it's supposed to look.

"With this project, it's something that has to be replicated, so it's harder," he said. "Right away you know if it's right or wrong."

Blaine is his own harshest critic, but even he had to admit it was a pretty cool project.



The works in progress—two weeks to go.



## Walking for the Cure on a Cold and Rainy Night

by Terri Rider

On a cold & stormy June 3<sup>rd</sup> night a few brave souls weathered the drenching rains in the quest of a paperclip, one at a time to help find an end to cancer. Each time a walker completed a lap, they received a paperclip—some team's paperclip line stretched for what seemed like miles.

With Rozi Wood as the team's captain, Carmen

Cancer survivor Karen Cruz, Rosalie and Carmen prepare to walk all night.

Cruz, Carmen's parents (Carmen's mom has just recently completed her chemo/radiation treatments & is on her way to recovery), Dani Ettles & daughter Bryce, Rosie Landeros & niece Claudia, Rosalie Marquez, Michelle Ramos & daughter Ashley, Terri Rider & Norm Wood, Rozi's husband, all participated in the Relay for Life. This was a fund raiser in Eagle Park for cancer research, awareness advocacy and support programs.

Throughout the night, the participants were entertained

with points awarding games; scrabble (which Rosalie won a prize for the word "by") blackjack, rummy, egg walk, pizza laps ... A good time for a good cause was had by all. The 14-hour event started Friday evening with a presentation from Todd Mann, a cancer survivor, and concluded Saturday morning with awards going out for most spirited team, most laps walked by a team, best decorated campsite and a few others.

"It was great. It was very peaceful walking at night with the luminaries lighting the path," says Rozi Wood. Each luminary represented a cancer survivor or cancer victim, she explained.

Even though Gallegos team did not bring home any team prize, we all won in our own hearts. The Gallegos team brought in close to \$2,000. The 10 participating teams raised more than \$16,000. Events similar to this one took place throughout the country, so it's easy to imagine the impact each person had on stamping out cancer.



The dedicated team of walkers.



Rozi and Norm Wood try to stay dry.

## SAFETY UPDATE

by Mike Haller

I would like to welcome Mike Woods into safety services. Mike started with The Gallegos Corporation in 1987 as an estimator. He then furthered his career at Vail Resorts as the manager of mountain operations. He returned to TGC in 2001 as a Project Manager for Divisions 20 and 40 as the fabrication shop manager.

After spending so many years in the field of construction, he brings with him an eye for recognizing safety hazards associated with the construction industry. Mike will be splitting his time with reviewing our construction contracts and in the field doing safety audits, assisting in injury, auto/general liability insurance and investigations. As we continue to grow and expand to different parts of the region Mike will be a great positive feature to the safety service operations of The Gallegos Corporation.

## Sturgis: A One-of-a-Kind Experience

by Mike Haller

In a land where bison once thundered across the prairie, modern-day cowboys rumble over the land on iron horses. Each August, hundreds of thousands of motorcyclists journey to the Mecca of the motorcycling world: Sturgis, South Dakota

Each year Frank Gutierrez, Steve Kalabany, Chris Oxford, Jake Jacobson, and I along with a group of anywhere between 8 and 18 friends pack up the bikes for a 500 mile ride to largest party in North America. This has been an annual event for many years for this group of Gallegos' employees.

We ride halfway to Lusk, Wyoming. By the way if you are looking for great Mexican food it's not in Lusk. We get on the road early to make the second half of the trip and stop in Custer for lunch. One year it was raining so hard in Custer that the rain was flooding into the front door of the restaurant/bar. When we left we were riding slowly in 2 inches of standing water on the road way

through town.

"It's a real fun time," says Jake Jacobson. "it's all about the ride, it's beautiful country. I like heading out on the highway."

The legacy of the Sturgis Rally began in 1938 when J.C. "Pappy" Hoel, a local motorcycle shop owner, and some friends came up with the idea of holding a motorcycle race and stunt competition. The biggest rally of all happened in 2000, the 60th anniversary, estimated attendance was 550,000 - 633,000.

As a gonzo journalist once said, your first trip to Sturgis will make your head swim, eyes throb and ears roar. You'll love every minute of it. Once you have attended, you will understand what is impossible to put into words. There is always an open invitation to ride with the TGC group as long as you have a bike larger than 650 CCs. Tune your bike and pack your bags, we leave the first Friday in August.



The Gallegos posse hangs out in Sturgis.

But remember: What happens in Sturgis stays in Sturgis.

## HR Update



Please welcome Jeff Mikelson as the newest addition to the Marble-Granite division. Jeff will be coming on board by the end of July and will be starting in Estimating and then moving into Division 40 as a Project Manager. Jeff's experience includes working at Valley Stone Works and most recently as a sales rep for Daltile Corp.

Mimi Trambatore was promoted to a Project Coordinator/Assistant Project Manager to gradually work into a Project Manager after a year or two of OJT. In addition to these responsibilities she is still the Division 21 Executive Assistant with Angie doing most of the administrative paper work for the office. Mimi is currently working on the Ziff Landscape and Wyly Barn projects with Jim Bingham and a couple of small T&M jobs. She is also slated to be the Project Coordinator with Chris Laven as PM on the Hurst Residence which we are currently negotiating with Shaw Construction.

Mimi is really enjoying her new responsibilities and to date, she has done an excellent job. She has developed a great relationship with her new clients, says Sam Johnson, Division 21 president.

Marcette Gordon transferred out of the Plaster Division and is now Project Coordinator for Vail Masonry. Her duties will include timecards, field measures reported, recorded, entered into system, purchasing, scheduling, nuisance or exempt job coordination, tracking personnel and photographs of all guys, assisting with housing, job set ups, budget assistance and some proposals. Marcette will help to make Division 20's Project Managers more effective, and free them up to lead and run their jobs.

### Openings

Masons, Plasterers, Plaster Foreman, Drywall, & Lathers, Concrete Form setters & Finishers, Marble & Granite Laborer/Driver, Estimators, Project Managers, HR Manager.

## Anniversaries!

**1 Year**  
Casey Kraft (10)  
Paul Siemonsma (10)  
Noel Garcia (20)  
Jose Flores (21)  
Ben Harrison (21)  
Russell Ferguson (22)  
Bryan Cataba (22)  
Kristina O'Brien (22)  
Gregory Matthews (31)  
Joseph Shipka (31)  
Virgil Hampton (32)  
Quinn Dirks (2)  
Dan Harrison (21)  
Charles DiGregorio (23)  
Manuel Jaquez (31)  
Jose Meraz (31)  
Orlando Martinez (40)

**2 Years**  
Kevin Hughey  
Jose Guzman (20)  
Julio Puebla (20)  
Steven Fluty (32)  
Bryan Valdez (10)

**3 Years**  
Sergio Gonzalez (21)  
John Slocum (22)  
Marcette Gordon (31)

**4 Years**  
Thelmo Martinez (21)  
Dacia Belisle (40)  
Mike Woods (10)  
Jason DeKowzan (20)  
Salvador Serrano (21)  
Rigoberto Vega (23)

**5 Years**  
Jose Lopez (21)  
Richard Passey (24)

**6 Years**  
Dan Patton (31)  
Rogelio Lopez (21)  
Steve Jessic (40)

**8 Years**  
Greg Trout (21)  
Fernando Antillon (20)  
Wes Geist (20)

**9 Years**  
Michelle Ramos (10)  
Taylor Serson (21)  
Jamie Woodworth (31)  
Juan Becerra (20)  
Ramon Becerra (20)  
Jose Serrano (21)

**10 Years**  
Fermin Saucedo (22)

**12 Years**  
Juan Lisardo (20)

**13 Years**  
Bryan Zukowski (10)

**14 Years**  
Randy Hobbs (32)

**17 Years**  
Pat Dwyer (31)  
Marvin Franklin (10)  
Jimmy Perida (50)

**22 Years (WOW!)**  
Andy Romero (20)



## Happy Birthday!



**July**  
1 Flores, Pedro Aaron (32)  
3 Evancho, Samuel G. (31)  
5 Romero, Andrew A. (20)  
6 Boen, Braidy D. (90)  
7 Paris, Jeremiah J. (50)  
8 Martinez, Joaquin (21); Wiethoff, Jason (21)  
9 Antillon, Fernando C. (20); Cerrato, Jorge Octavio (20)  
10 Vega, Jose Alonso (21)  
11 Esparza, Abel Rodriguez (20)  
12 Chavez, Benito Hurtado (23); Taffoya, Francisco Arevalo (22)  
13 Gomez, Luis (21); Saucedo, Fermin (22)  
14 Fuentes, Ventura (21)  
16 Lopez, Fernando Sammy (31)  
17 Marquez, Rosalie (10); Medina, Adrian (23); Villaneuva, Edgar (20)  
18 Lopez, Jose Luis Alvarado (22)19 Flores Rodriguez, Hugo Alejandro (23)  
19 Jacobson, John P. (20)  
22 Quinonez, Magdalena (22)  
23 Geist, Wesley W. (20); Siemonsma, Paul (10); Steele, Katherine J. (10)  
24 Atilano, Julio Cesar Sanchez (22) Garcia Diaz, Juan Pablo (20); Villalobos, Ramon (21)  
25 Gonzalez, Alvaro Salcido (21)  
26 Harrison, Benjamin W. (21)  
27 Velasco, Fernando Gallegos (22)  
28 Ortiz, Manuel S. (20); Rodriguez, Gerardo Mauricio (24)  
29 Paez, Salvador (22); Peck, Jason (20)  
31 Belisle, Dacia (40); Gallegos, Hillary (10); Ramierez, Armando (21); Rodriguez, Rodrigo Martinez (21)

**August**  
1 Lopez, Rogelio (21); Perelda, Benjamin (50)  
2 Serrano, Jose Alonso (21)  
4 White, Ruth Barker (10); Zukowski, Bryan J. (10)  
5 Lallin, Bryce S. (23); Ponce, Alfredo Murillo (21)  
7 Munoz Garcia, Jose De Jesus (23); Puebla, Julio (20)  
8 Harrison, Daniel Wayne (21)  
9 Banks, Clayton Anthony (22)  
10 Valenzuela, Jerry U. (32)  
11 Meraz, Jose Abigail Jaquez (31)

12 Garcia, Jose Angel (90)  
13 Gallegos, Glen (10)  
14 Wood, Rozina (10)  
16 Morales, Erasmo (21)  
17 Saldívar, Cesar Escobar (22); Velasco, Salvador Lopez (90)

19 Caro, Jesus Antonio (31)  
20 Franklin, Marvin L. (10)

21 Folkert, Joshua James (32)  
22 Fox, Berniece Y. (10)  
22 Ocampo, Gilberto Sanchez (24)  
22 Williams, Ricky Scott (22)  
23 Andrestita, Floyd C. (21); Gutierrez, Frank (94)

24 Schmidt, Andrew P. (90)  
26 Bernal, Eduardo (40); Fluty, Steven (32)

29 Becerra, Felipe Carreon (20)  
30 Glandon, Todd (23)  
31 Massey, Henry A. (50); Ontiveros, Abel (20); Pantoja, Ramon Paredes (24)

# THE GALLEGOS GAZETTE

The Newspaper for the Gallegos Community

## Now Enrolling: Corporate University



Before long you will be able to take classes to help you in your job right here at The Gallegos Corporation or a nearby facility.

Final plans are underway for a "Corporate University" within The Gallegos Corporation umbrella. As the strategic plan was finalized it became obvious that employees allow the company to succeed or fail. With the economy booming and opportunities abounding for workers it is difficult to retain good employees and even more difficult to give them the skills they need in order to be successful within their jobs. Thus it becomes critical to have a training program in place that allows the company to train the employee to do the necessary functions of the job, giving people skills through a training program enables them to be more valuable, make more money and the result is good employee retention. Good companies cannot afford to lose even one good person, nor to have them impact clients and customers in a poor manner.

With this in mind, Gallegos will embark on setting up a "Corporate University" so people who work for Gallegos can improve their skills at no cost to them. The trainings will be conducted in the following

manner: 1. In-house by a Gallegos employee who has the skills and abilities that are being taught. 2. By an outside agency such as Colorado Mountain College, RMMI, or FMI Corporation. These people have the expertise and the facilities needed. (ie; A computer lab). Courses and trainings will be at no cost to the employee. In the next month we will release a schedule of classes, dates and times. The list below will constitute the types of topics that will be available for classes; Sales and marketing, Business planning, Time management/ organization, Delegation, team building, conflict resolution, risk management, contracts and labor law, principles of leadership, Use of the personal computer, keyboarding, scheduling, spreadsheets, Spanish and English courses, how to use our estimating software, production reporting, payroll systems, safety and other things as they come up. FMI who helped with our strategic plan will work with us with seminars for the leadership seminars.

We are pleased with where this Corporate University concept is going. We believe that the key to continuing our success as the premier masonry contractor in the Western United States is to put time and money into training for our employees. We urge you to take advantage of the seminars and topics that interest you—it will benefit both The Gallegos Corporation and you!

## Employees of the Months



July's employee of the month is Ruben Astorga, a foreman in Division 21 in Aspen. Ruben has been with The Gallegos Corporation for almost five years and has an outstanding work ethic and commitment to the Division 21 team. He started out as a mason and was promoted to his foreman position after about a year.

"Ruben is a self starter, and is always willing to give 110 percent and gets the same from his crews," Jim Bingham, Div. 21 co-president, says of Ruben. "He has developed a great field team."

Ruben has supervised up to a 20-person crew for a 1-year project. He represents TGC professionally and works well with general contractors as well as owners to give them the highest quality product.

Outside of work, Ruben is a family man and a father of four. He spends his little spare time from work with his family taking his kids to ball practice and games, hunting and fishing.

August's outstanding employee of the month is Joe Kleber. His friendly attitude and company dedication is apparent everyday.

Joe always has a smile on his face and is great about responding promptly to all requests. The Payroll and HR departments agree that Joe Kleber is an "absolute pleasure to work with and is very good about turning in paperwork."

Joe has worked for the concrete division of The Gallegos Corporation for 12 years, starting all those years ago as a concrete finisher and is currently the concrete project manager. When not laying concrete, Joe likes to fish.

"Joe is an extremely hard worker, dedicated to TGC and has exemplary paperwork skills," says Mike Cleveland, concrete division president.



THE Gallegos CORPORATION

Building Solutions for Distinctive Projects

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### GALLEGOS MISSION STATEMENT

To finish each job completely with the highest quality and with safety "the first time."

Provide construction and construction management services of the highest professional standard.

Generate profit from these services while adding value to our customers and employees.

Continue to grow as the industry leader.