

TGC's Good Samaritan

At the end of March, Karla Kohnen needed a good Samaritan and found one in a Gallegos Corporation employee. She had recently broken her ankle and was wearing a walking cast. To add insult to injury, her car got a flat tire on I-70 during one of our infamous spring snow storms. As she hobbled along Edwards Village Boulevard, "a nice gentleman stopped and asked if I needed a ride," Karla says. "I get into his truck and the nice gentleman was Abel Esparza. He was my angel and I just wanted to share the story with you." Abel had been with The Gallegos Corporation for seven years, and was a valued Division 20 employee. He recently left to start a business with his family. Thanks for going above and beyond the call of duty, Abel!

TGC's Stretch and Flex Plan Designed to Prevent Injuries

by Mike Haller

Employees at The Gallegos Corporation perform physical activities while at work whether they are in an office or on a project site, so the importance of stretching is a key element in helping to prevent work-related injuries.

The US Bureau of Labor Statistics recently reported that strains and sprains are the leading injury in the workplace and account for more than 43 percent of the total nonfatal occupational injuries in the private industry.

At TGC, the safety and well-being of our workforce is our number one priority. Our company has an outstanding safety record and believes that all accidents are preventable.

The Stretch and Flex Program was developed to help reduce the risk and severity of back and musculoskeletal disorder (MSD) type injuries that are prevalent on the job. There are 14 easy stretching exercises that take about 5 to 10 minutes that help target a variety of muscles used in a wide-range of physical activities.

Typically, employees perform these exercises in a group prior to starting their work activities for the day. Performing the Stretch and Flex Program as a group helps create a team atmosphere and helps to build employee moral. Each employee is also encouraged to warm up after each break and lunch period.

Daily stretching can create positive benefits. The most important benefit of the Stretch and Flex Program is that stretching increases an employee's health benefits not just at work but also in their activities outside of work.

Employees of the Months



Juan Ramon Becerra has been with Division 20 since 1996. During this time, he has shown himself to be a great asset starting as a laborer and working his way up to foreman. He has run such high-profile jobs as TYL Ranch, Village Center, Mountain Thunder Lodge, and the Tepper Residence. Currently Juan is running Gore Creek Residences with a crew of 17 men. This job consists of 8 high-end duplexes in Lionshead right on Gore Creek. This is a multi-year job and part of Vail's new dawn. Juan's wife Lourdes is a new addition to The Gallegos Corporation as our new receptionist. Juan and Lourdes also have a new addition to their family: Daisy Becerra who was born on November 19, 2005. In addition, Juan's dad Ramon, his uncle Felipe, and his cousin Mario have also been long term valuable employees. Juan is a hard worker and a great leader who always gets the job done. Keep it up! Thank you for all the years of hard work and dedication. Congratulations for being selected and honored as The Gallegos Corporation's May employee of the month!



June's employee of the month is Division 24's Bob Berens. And he wants everyone to know there is a lot of snow in Mammoth Lakes. Over 53 feet has fallen so far this year! Bob started with The Gallegos Corporation in June 1991. Bob has worked primarily for Aspen Masonry until March 2005 when he transferred to Division 24. He has been the lead foreman on the 80/50 Private Residence Club since the masonry started in July of '05. Bob has done an excellent job of managing this difficult job. He has been able to manage this snow-hampered job through the winter. Bob can always find his material even if it is under 10 feet of snow. The 80/50 project looks sharp and should be completed in June. Bob's father used to tell him "There is no room for a LAZY person at this farm," and this is the work ethic that Bob lives by—and he transpires that attitude down to his crew.

Gallegos Employees Clean Up

For the fifth year in a row, a team of Gallegos Corporation employees donned orange vests, sun screen, hats and work gloves to clean up its two-mile stretch of I-70 between Wolcott and Eagle. The annual highway clean up day took place April 29 with more than 1000 total volunteers picking up trash from the top of Vail pass all the way to the entrance of Glenwood Springs tunnels.

As always, the amount of trash thrown out of car windows was both disheartening and astounding, and ranged from tires to bottles to compact discs to things better left

unsaid. A big thanks goes to Berniece Fernandez, Lourdes Becerra & Lori Gordon who were the team leaders, making sure everyone got to the designated miles and had plenty of garbage bags to fill. After four hours of cleaning the highway, the group headed to 4 Eagle Ranch where they enjoyed music, a barbecue and the camaraderie of all the other volunteers.

Special thanks to the over 50 Gallegos employees who not only signed up but showed up for the Annual Clean Up Day. A special thanks to our Amigos who came out in record numbers to help.



Vail Masonry's Ski Adventure

by Jake Jacobson

For the past few years members of Division 20 have put their tools aside and torn it up on the slopes of Beaver Creek. "It's a good time for everyone," says Jake Jacobson, Division 20 President. "I like getting the guys out on the slopes where we can have a good time and not talk about work for a while."

This year more than 10 employees, and some of their kids, showed up for a day of fun in the sun and on the snow. Some were on the mountain for the first time ever getting coached by their peers, and others showed no fear on the bumps and steeps. But no matter whether a novice or seasoned boarder, everyone had a blast!



Baby Announcement

Congratulations on the arrival of



Kira Claire Hower!

She was born at 2:15 p.m. on Tuesday, April 25th weighing 6lbs. 5 oz.

SPELLABRATION



"Norvejun Spelin Champyuz"

On Friday, April 21st The Gallegos Corporation team of Randy Olin, Ann Olin, and Ric Maxson took second place in the 2006 Spellabration winning \$15 gift certificates to the Covered Bridge Coffee House.

For 12 years The Gallegos Corporation has been a sponsor and participant of the annual Spellabration. The funds that are raised go to The Literacy Project to help students and adults learn to read.

CONGRATULATIONS TEAM!!

SHUFFLING ALONG FOR A GOOD CAUSE

by Marcette Gordon

It was another great year for the Snowshoe Shuffle presented by the Vail Valley Medical Center Foundation. The event took place at McCoy Park, which is mid-mountain in Beaver Creek. The funds raised from this year's event go toward cancer prevention, education and early detection programs.

Several faces from The Gallegos Corporation along with their family members participated in the 5K—



held in Vail but the change in venue seemed to go over quite well. Participation for the Snowshoe Shuffle 2006 hit record numbers. As always, there were festive groups dressed in Hawaiian shirts, Rastafarian hats and Jester outfits (Dustin Hobbs' Mother was part of this proud



including Marcette Gordon (Div. 20), Chad Woodworth (Div. 31) and Casey Kraft (Div. 10). Our very own "safety man" (Mr. Mike Haller) ran the 10K. For the past few years the race has been

group). During the post-race party cancer survivors were recognized, stories were shared, prizes were handed out and Valley residents mingled for another great cause.



Happy Birthday!

MAY

- 2 Hector Bravo (24); Quinn Dirks (20); Eudaldo Rodriguez (32)
- 4 Hiber Pizano (32)
- 5 Olivia Munoz (40)
- 6 Mike Cleveland (50)
- 9 Victor Martinez (24); John Raps (32)
- 10 Luis Duran (22)
- 11 Rafael Diaz (21)
- 12 Seth Cole (21)
- 14 Robert Berens (24); Rich Maxson (22)
- 15 David Martinez-Munoz (23)
- 16 Rafael Molinar (23); Ernesto Mendez (20)
- 17 Sergio Vallejo (32)
- 18 Rosabell Cordova (10); Rafael Macias (20); Augustin Mendoza (32)
- 22 Ryan Weigel (50)
- 23 Kevin Kozera (31); Rocio Landeros (10)
- 24 Ruben Astorga (21)
- 26 Rigoberto Vega (23)
- 28 Carmen Cruz (10); Joel Kehrer (32)
- 29 Dave Little (10)
- 30 Urbano Texon (20); Flavio Velásquez (24)
- 31 Javier Hermosillo (24); Pablo Lopez (23); Jose Rodríguez (20); Francisco Saenz (90)

JUNE

- 3 Dan Castaneda (20); Hector Herrera (32); Ariel Rodríguez (40); Manuel Serna (20)
- 4 John Benardis (20)
- 5 Richard D'Errico II (90)
- 6 Hipolito Nava (22); Scott Stragne (40)
- 7 J. Carmen Alvarez (22); Barry Smit (32)
- 8 Bill Ponder (10)
- 10 Dan Doyle (40)
- 11 Fernando Antillon Jr. (20); Bernabé Colin (32); Kevin Hughey (32); Bryan Kahtava (22); Jesús Quiñones (32); Thomas Tenorio (24)
- 12 Carlos Avila (20); benjamín Garcia (31)
- 14 Armando Ruiz (21)
- 17 Esteban Martinez (23)
- 18 Jamie Gargus (310); Taylor Serson (21)
- 20 Robert Massey (22); Dan Patton (31); Baudelio Rivera (20)
- 21 Steven Zar (32)
- 22 Paulino Chavez (50)
- 25 Philip Bux (22); Christopher Lamoureux (31); John Navarrete III (22); Guillermo Quiñones (22)
- 27 Jordan Vasbinder (40)
- 28 Kenneth Rensel (32)
- 30 Michael Hawley (40)

HR Updates

JOB OPENINGS

Please contact the HR Department with questions.

Colorado

Driver/Delivery Person
Payroll Clerk
Concrete Finishers & Formsetters
Drywall Supervisor
Stone Yard Foreman

California

Masonry Superintendent
Foreman
Block Masons

NEW HIRES

Koni Lauder - AP Clerk. Koni came to the valley from Illinois. She lives in Eagle Her skills and knowledge will be a great asset to the AP department.

Christopher Falk - Site Foreman for the Marble/Granite division. Chris used to work for TGC in 2000. He brings a

Answers to Your PTO Questions

Our new PTO policy went into effect on April 1, 2006.

Human Resources has received several questions since then on how the new policy works. Here is the most frequently asked question.

How did you figure out how much PTO time I have as of April 1, 2006?

First we looked to see how much vacation you had available under the old policy as of April 1, 2006 and we put that amount into your PTO "bucket". Then we looked at how many months it had been from your last anniversary date to April 1, 2006 to see how much vacation you had earned since that last anniversary date. Then we put that amount into your PTO bucket. Then we looked to see if you had sick time available and if you did we put into your PTO bucket the 12 hours we all earned between January 1, 2006 and April 1, 2006—unless you took sick time during that time. Those who have sick time will accrue the remaining 4.5 days over the year as part of their PTO. That is how we figured out what would start in your PTO bucket.

If you want to know your exact amount give HR a call and we will be glad to tell you. You should start seeing the amount of PTO time you have accrued on your paystub within the next few months.

Anniversaries!

1 Year

Augustin Mendoza (32); Karl Stickrad (32); Joe Cervantes (32); Ben Garcia (31); Alberto Garcia (31); Joel Kehrer (32); Salvador DeLoera (20); Miguel Bacio (31); Fernando Antillon (20)

2 Years

Miguel Perez (21); Carmen Cruz (10); Wilber Pineda (21); Gerardo Osorio (21); Kevin Kozera (31); Juvenal Sandoval (90); Cesar Saldivar (22)

3 Years

Rosalie Marquez (10); Chris Romero (20); Phillip Bux (22); William McKeon (90); Alberto Flores (50)

5 Years

Miguel Jiménez (40)

6 Years

Julio Florez (22); David Obershaw (31); David Barton (10); Jose Hernandez Jr. (20); Charlie Kettle (31)

7 Years

Abel Esparza (20); Victor Vega (32); Shannon Gallegos (20); Jose Lopez (22); Dustin Hobbs (32)

8 Years

Chris Bystrom (10); Andy Schmidt (90); Manuel Hernandez (21)

9 Years

Frank Gutierrez (94)

10 Years

Armando Ruiz (21); Glen Gallegos (10)

11 Years

Andres Arguelles (20); Manuel Ortiz (20)

12 Years

Carlos Castillo (22); Dani Ettles (10)

14 Years

Steve Kalabany (20); Rafael Macias (20); Robert Berens (24); Henry Spaulding (21)

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New Projects, New Offices

In 1970 The Gallegos Corporation was formed. In just over a decade, it became the masonry contractor of choice in the Vail Valley—and in the newly developing Beaver Creek. Soon thereafter the company expanded into other trades (stucco, plaster, marble, granite, art rock) keeping its moniker synonymous with distinguished craftsmanship and enforcing a top-notch work ethic from its crews.

Soon enough, the company's reputation spread and its services were in demand not only across Colorado but across the greater Western United States. The Vail Masonry crew was routinely heading to the Aspen area to work on big, custom homes, sometimes driving over early on Monday morning, having a few guys share a room and spending the week working in Aspen's distinctive market.

"It was a crazy time," says Jake Jacobson, Division 20 president, who worked on many of the jobs in Aspen in the early and mid 80s. "Some of the large projects that drew us to the Roaring Fork Valley were Starwood and Red Mountain."

A few years after the masonry crews began working in Aspen the Stucco/Plaster guys followed suit. In 1988 the plaster and stucco crews were driving back and forth daily to work beside their masonry division coworkers.

"Aspen was a growing market," says Gary Woodworth, Division 31 & 40 president. "The Aspen area architects had a think outside the box approach. The homeowners wanted quality work and understood The Gallegos Corporation could deliver it."

It was the early 90s when the Marble/Granite division started working in the Aspen area doing slab work in the same homes. "Competition has increased over the years," says Gary. "But there is still growth." And although Aspen city planners hope to try to establish tougher building guidelines over the years, TGC still finds there are many large, unique projects in the area. And similar to Eagle County, work is creeping down valley on Highway 82.

The company's expansion has been more than just westward. In 1999, The Gallegos Corporation looked to the east and founded the only divisions that are not based in a resort community: Denver's Masonry and Plaster/Stucco. For the most part, these two divisions' focus is not on building 2nd and 3rd homes for vacation purposes, but building primary residences. From the masonry aspect the architecture in the Denver metro area is also more formal, with the primary building material being limestone and mostly dimensional patterns with a lot of cut stone detailing.

Denver Masonry's first large projects were the Grace, Myklak, and Shanahan Residences, the Bennett Horse barn and Star Ranch. "Some memorable projects have been the Bartlet Residence, a super custom home, built on a cliff above Castle Pines International Golf Course. Another project was Castle Hawk, with its 18th century Tuscan style stone work and reclaimed antique fire place surrounds that were removed from a castle in France, shipped to the US and reconstructed on site with no plans or drawings," says Mike Morrissey, Division 22 president.

Other inspiring projects include the Miller Residence, a 25,000 sf custom home in Colorado Springs, the Marsico Residence in Cherry Hills Park and the Sie Residence in Buehl Mason with its 100-foot long Feng Shui water falls.

"The custom residential market seems to be staying steady and as our client base has increased we have seen steady growth," Mike says.

The Denver Plaster division started with its new projects prior to the Masonry division, but really started gaining projects in earnest around 1998 or 1999 too, says Gary Woodworth, Division 32 president. It was around this time that the division was being built into what it is today—a division with a large volume of work and a mix of residential and commercial projects.

"Our first large job was a private residence in Cherry Hills," Gary says. "It had a lot of ornamental plaster, simulated limestone plaster, and colored veneer plaster."

However, as with many of our markets, it's challenging to continue to find those distinctive projects that sets The Gallegos Corporation from its competitors. "We've experienced good growth, tremendous growth over the last three years," Gary says. "Currently the mix is more commercial but there are also some residential projects."

One of the more recent divisional launches has been in Telluride, where Jamie Woodworth and his crew set up shop, and currently Dan Patton still goes after some of the more impressive projects.

The projects are primarily Plaster/Stucco but Masonry and Marble/Granite has found some work there as well. One of the first projects was a 50,000 square foot house in Ridgway. "We used that project to launch into Telluride," Gary says. "It was the first job of significance and we used that to establish a base of operations and started to bid work in Telluride."

While not one of the largest markets for Gallegos, there are spectacular high-end projects in the works. "A lot of architects went from Aspen to Telluride, where the projects are similar to Aspen but with more creative freedom: they are really unique," Gary says.



The Gallegos Corporation's Mission

To finish each job completely with the highest quality and with safety "the first time."

Provide construction and construction management services of the highest professional standard.

Generate profit from these services while adding value to our customers & employees.

Continue to grow as the industry leader.

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