

Giving Back to Our Communities

The Gallegos Corporation provides sponsorships to a large variety of causes from Colorado to California. Below are a few recipients.

The Gallegos Corporation had the honor of sponsoring the best junior athletes in the nation this year in Truckee, CA, where more than 375 of the country's top athletes brought years of dedication to the start line. For all the athletes, the JOs are a pinnacle of success, and for some others, the beginning of a journey that will lead to International and Olympic competition. It was our pleasure to support this dedication, and to be one of the hosts to an event that honors the dedication of the athletes, families, and coaches. The JOs provide the environment for the athletes to excel, and to learn the value of dedication. The skills they have learned through training and competition are applied to every aspect of their lives, helping them achieve their goals and ambitions.

On September 12, The Gallegos Corporation will sponsor the golf tournament to benefit the Family Learning Center, a non-profit quality early childhood education school dedicated to serving children with risk factors. This tournament has been taking place for several years, and TGC has always been proud to support it.

The Youth Foundation provides and supports programs that serve economically disadvantaged youth from preschool through college. The common theme in all of their efforts is that they jump in to not only keep kids from "falling through the cracks," but lift them up through education, sports and opportunities for character development. On October 7, TYF will host a fund raising golf tournament at Red Sky Ranch. The Gallegos Corporation is involved in many aspects from having teams to hosting events in their tent to supplying prizes.

The Gallegos Corporation sponsored a golf tournament to benefit The Resource Center of Eagle County on August 30. The Resource Center provides help and shelter for victims of domestic abuse and sexual assault throughout Eagle County. Programs that benefited from the proceeds at the golf tournament are: Advocates Against Abuse, Safe House: Freedom Ranch, Buddies Program that provides mentoring to kids ages 6 to 17, and programs that help people get back on their feet.

The Gallegos Corporation is a proud sponsor of Mesa State College in Grand Junction. Mesa State serves the counties where we do business in Western Colorado and is attended by many of our employees' kids. In addition, Mesa State is building the Ken W. Nesbitt Construction Education Center, a construction training facility on their campus. This facility will be used by construction companies throughout the Western Slope to train workers who want to come into the construction fields. They will be offering an associate of Arts degree in construction technology. This two-year program will teach students things like blueprint reading, construction safety, auto-cad, framing, concrete, masonry, roofing, and construction math. We are proud to sponsor this program. The Gallegos Corporation also is a member of the Mesa State Corporate Academic Council. This provides money for scholarships for students on the Western slope.

The Swift Eagle Charitable Fund was founded a few years ago with the determination to swiftly help those in need in Eagle County. Monies dispersed range from helping an HIV infected girl to sponsoring for library work for a disabled woman to the education fund for a family that lost their father. The Gallegos Corporation is pleased to be able sponsor Swift Eagle's charitable fund raiser which will allow those in need to continue to receive support.

Employees of the Month

September's employee of the month is Kenny Fairchild, Division 31 Plaster Site Superintendent. Kenny grew up in Leadville, and began hunting and fishing at a young age with his father. "Those were great times," Kenny says. "They were and still are my favorite hobbies."

Kenny worked as a young man in the Leadville mines, and came away with a story or two. He started plastering with The Gallegos Corporation nine years ago, with many years of experience. He is a master at his trade.

Kenny has run some big projects, such as Owl Creek Townhomes. Over the last few years, Kenny has mastered the art of faux painting plaster and has worked for Division 31 on many projects and has traveled to many out of state jobs.

One of his biggest supporters, Pat Dwyer, says Kenny can do a patch in the middle of an integral colored diamond plaster wall and you will not be able to see it. Kenny is currently running a straw bale construction home for a private home owner that is 100 percent lime plaster with fresco coloring. Kenny is the man to have on your team!

Ariel Rodriguez, Marble & Granite Division Journeyman Installer, is October's employee of the month. He is a tireless employee that is always willing to do what it takes to get the job done. There have been countless jobs that he stayed until late at night to finish. He is the first to volunteer for projects that go above and beyond the call of duty. Those of us that have the privilege to work with Ariel, are impressed with his positive attitude, and pleasant demeanor.

Ariel is married to Olivia Munoz Rodriguez, who often helps with maintenance projects for Division 40. They share three fantastic kids, Leslie, Ariel, and Aaron. The whole family has worked for the company on many occasions. The two boys are becoming fantastic fabricators and installers. All of the Rodriguez's were instrumental in the cleanup, after the Wolcott office flood, a couple of summers ago.

Ariel has been a huge part of many outstanding projects, including Aspen Highlands, The Greens at Kissing Camels, several Telluride projects, and countless Vail Valley jobs.

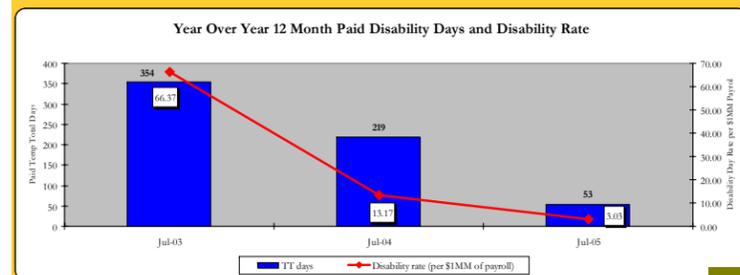
SAFETY UPDATE: Keep up the good (and safe) work!

By Mike Haller

Can't give you the details but I can tell you that we all made it back safe. A great time was had in Sturgis 2005.

I want to extend a huge thank you to Divisions 50 and 23. Both of these two divisions have obtained their safety goals of working one year injury free. They will be rewarding the employees with company safety jackets.

Other divisions are heading towards their goals too Division 90 is at 316 days, Division 31 is at 277 days and Division 40 is at 266 days. This proves that divisions who set goals and communicate their goals to all employees will reduce injuries.



The graph shows that as a company in whole we are doing remarkably well with "lost time injury claims". As shown we have had a large decrease in lost time days from July 2003 to July 2005. Let's continue this downward trend **SAFETY IS EVERYONE'S JOB**. Always be on the lookout for potential hazards that may injure fellow worker(s). Take the time to inform new and established employee(s) of job hazards and most importantly make sure that the hazards (s) are corrected.

KICKBALL FOR A CAUSE CLOSE TO HOME

By Marcette Gordon

Thanks to all the eager participants that showed up to play in the 4th annual Kickball Classic and support the Gillis Family. The event, sponsored by Evans Chaffee, turned out to be great success.

The event took place at the Eagle-Vail Pavilion on four fields. The weather was incredible and the folks at Evans Chaffee spiced things up with great music and entertaining refs. The Gallegos Corporation sponsored two teams consisting of field employees, office personnel and many of their family members. The teams were fortunate to be joined by Stephanie, Teddy and Daniel Gillis.

The Gallegos Kickers played four games, winning the first two but falling short on the latter two. Despite the coaching efforts of Mr. Loosbrock and the rowdiness of Nacho Gallegos and Randy Olin in the field, the Kickers were defeated by a

Thank you from a friend....

The Gillis family would like to gratefully acknowledge and thank the Gallegos Corporation and all of the employees who so generously contributed to The Memorial Scholarship fund on our behalf. A special thanks to all of you kick-ball kickers who were out to show your support at the Evans-Chaffee Kickball Classic. Teddy, Daniel and I enjoyed being out there playing along side you. As I stood out there I could hear Terry's words for each of you, if you know what I mean. We hope you'll welcome us on a team in future years. Again, thank you for your words of comfort during this difficult time and your support for the future of my children.. Sincerely, Stephanie Gillis

rugby team and then by a soccer team. Did someone fail to mention this was an amateur event (NO PROS ALLOWED, ahem)? Gallegos I (coached by Jake Jacobson) fell short on both games despite their fielding efforts, forced outs, and having Gary and Austin Woodworth as referees. The two teams combined and rotated players for the final two games. The play of the day went to Emily Trujillo (daughter of John Trujillo) in the final game for Gallegos. She made a sincere attempt in a combined effort with Tim White for a forced out with the bases loaded. Unfortunately, the rules state



facial shots with a bouncy blue ball from two feet away are not acceptable. Who knew? Everyone seemed to leave the event with great memories', sore muscles, full stomachs, and cool t-shirts.

Thanks to the Gallegos Corporation for sponsoring the teams and we look forward to seeing twice the participation next year.



TAKE ADVANTAGE OF THE INSURANCE PROVIDED BY TGC OPEN ENROLLMENT FOR HEALTH/DENTAL/ LIFE INSURANCE COMING IN NOVEMBER

Please plan ahead: November will be open enrollment month for TGC health/dental/life insurance programs. This is the only time during the year you can enroll in these benefit programs unless you or your family experience a "qualifying event" such as loss of coverage from another source, marriage, birth or adoption. If any of these events occur during the year, you need to request enrollment within thirty (30) days of the "qualifying event." If you are not yet eligible for these benefits, you will be notified by letter when you are eligible and you may enroll at that time. TGC is dedicated to providing its valued employees with high-quality insurance benefits and reasonable premiums. The longer you are an employee of TGC the more of your premium the company pays. If you need more information about the coverage offered or its costs, please call the Human Resource Department at any time. Look for open enrollment information to be sent in late October.

ST JAMES PLACE
Your Place In Beaver Creek.
Mr. Gerald Gallegos
Owner
Gallegos Corporation
P.O. Box 99
Wolcott, CO 81655
Dear Mr. Gallegos,
One of your crews, under the direction of Andy Romero just completed a rather large job here at the St. James Place and I am so pleased by the outcome and how the job was handled from start to finish I wanted to let you know.
Each and every aspect of this job, which involved demolition, removal and replacement of thousands of pavers and several stone pillars and co-ordination with electricians and snow melt mechanics was handled flawlessly. The job went so well that I stopped going out to worry and check on it.
Not only was every aspect of the job completed to my complete satisfaction, it was completed on time despite a spring that looked more like winter!
My hat is off to Andy and his crew for a job not just well done but perfectly done!
Sincerely,
Randy Smith
General Manager
St. James/Place

Table of Contents

Giving Back	2
Employees of the Months	2
Safety Update	2
Kickball Classic	3
A Job Well Done	3
Insurance Enrollment	3
HR Updates, Birthdays, Anniversaries	4
In the News	4

The Gallegos Corporation's Mission

To finish each job completely with the highest quality and with safety "the first time."

Provide construction and construction management services of the highest professional standard.

Generate profit from these services while adding value to our customers and employees.

Continue to grow as the industry leader.

The Gallegos Gazette

The Newspaper for the Gallegos Community

What a Year!

By Glen Gallegos

What, a year has passed since we completed and finalized the Strategic Plan? It's true, as this plan was finalized in late July and it was rolled out to you in the fall, and much of what is in the strategic plan has guided our decisions over the past year. While we still have a long way to go in carrying out all the details of the strategic plan what we have adopted to date has made us a healthier and better company than a year ago.

As you recall, the purpose of a strategic plan was to get us to take a microscopic view of ourselves as a company and pinpoint the things we were doing well and keep doing them. It also was to point out the areas we wanted to improve and set strategies for improvement. All of this to make us a better company and to ensure our longevity. As mentioned previously, we are a better company today than one year ago and our future looks bright.

A couple of examples of our strengths: we have a larger backlog of jobs today that guarantees us work for the next two years, many of our clients are repeat customers, which tells us we are doing a great job in giving them quality, meeting their budget and providing them with services so they want to be associated with us. So much, in fact, that they are asking us to do their projects in other states. We have also made gains in productivity in the field with all of our divisions. We get paid for covering surfaces with stone, concrete, plas-

ter and stucco, marble and granite. All of our divisions have been working hard on using their time at work strategically and to increase productivity. This also makes us competitive, thus assuring the client of quality and value from The Gallegos Corporation.

As you in the field know, we are keeping track of how much work each of you produces and reporting it daily. We feel this is important to us continuing as a top company. The Gallegos Corporation prides itself on its quality people, and the ability to complete distinctive and large projects on time. We are bidding only distinctive, large and complex projects that we know we do well. To go after the distinctive projects enables us to give better service and to use the expertise we possess to offer our clients a value that few other companies in the western United States have. Few companies have the showroom and samples we have at all of our sites. We can match the customer up with stones from around the world; and we know the access to these stones because our distinctive projects have us working directly and indirectly with companies across the world. Gary Woodworth and Sam Johnson travel annually to places like Brazil, China, Italy and Spain. Our ability to design and help people build their dream homes with specially designed fireplaces, wine cellars, pools and spas, kitchens, is also a specialty we are proud of. People like Dave Little, Mike Mor-

rissey, Jake Jacobson, Randy Reid, Benny Vitale, Dacia Belisle and Kristian Larese have the knowledge and talent. Finally, in a survey we did concerning longevity of employees it was determined that 60-65 percent of our employees have been with The Gallegos Corporation 4 years or more. We are an experienced company! Can you imagine the knowledge and quality people like Dan Doyle, Bob Barons, Juan Ruiz, Andreas Arguelles, Nacho Gallegos, Hector Martinez, Blaine Peters, Jose Chariz, Julio Macias, Juan Pasillas, Juan Vega, Jason Bozzuto, Carlos Castillo add to Gallegos!

As you review our Vision Statement, "Relentless pursuit of excellence on distinctive projects," our Mission statement, and Corporate Values, "Caring About Our People and Their Families, Community Involvement, Integrity, Extraordinary Work Ethic and Passion for the Work."

As you review these, let us know whether these are still true and accurate and whether they give a reflection of The Gallegos Corporation. Email or call Heather in the Wolcott office or give your supervisor your opinion not only of the above Mission, Vision and Values but let us know if you think Gallegos is a better company today than it was one year ago. How do you feel about working for Gallegos? We value your opinion!

An Abundance of New Stone Samples

By Frank Gutierrez

On Friday, August 26 Project Managers, Site Superintendents, Division Presidents and Estimators took a field trip to the Gypsum Stone Yard. Frank Gutierrez, Stone Yard Division President, hosted a lunch for the group of 50 or so, followed by a presentation to get everyone product knowledgeable to better serve our clients.

"We added numerous stone sample panels to our existing inventory. With our guys always out in the field, it's sometimes hard to pass all the information along," says Frank. "That's why I wanted to get everyone out to the stone yard to see the updates. We want them to be able to serve their clients as best they can, and for the staff at the Stone Yard to be able to serve them."

There are roughly 27 new stone sample panels, of those 20 are new stones, and seven new flooring options. "My favorite new stone would be the Burlwood Stripstone; this stone combines a rich coffee color with distinctive lighter and darker swirls and striations," adds Frank. "Akin to the Carmella countertop material, each stone has individual character, potentially making each project unique unto itself."

If you have any questions on any of the new panels, please feel free to call the Stone Yard at 970/524-4322.



Frank's favorite new sample: Burlwood

Job Openings

Looking for a change or have a friend.....? We have positions available in our CA, MT, ID, and CO locations. For more information please contact the Human Resources department.



Current openings include: HR Assistant, AP Clerk, Accounting Assistant, Masons, Estimators, Project Managers, Superintendents, Concrete form setters & finishers & Plasterers.

Please welcome Lisa Ponder as our new Human Resources Director. Lisa is a lifelong resident of Colorado, originally from Denver and living in Eagle County since 1993. Previously to joining The Gallegos Corporation, Lisa owned and ran an outsourcing company that provided HR for many companies. For the past four years Lisa has been a stay-at-home mom to her four boys: Logan, 8, Ben, 6, Will, 4 and Josh, 2, but is already enjoying her job here at TGC, where she is "having fun talking to adults again." Lisa is sure to be an asset to our staff. Please stop by or give her a call and say hello. Thanks to Berniece Fox for keeping the department running smoothly for the past few months.

Rosa McGuire has recently joined Division 21 as Project Assistant /AutoCAD Draftsperson. Rosa is doing everything from estimating to drafting to project assistance, as well as any drawings needed on AutoCAD. She, her husband & 2 yr old son live in Glenwood Springs. Rosa earned her Bachelor's degree in Mexico and then earned her Master's degree in Toronto. Rosa is a great addition to the Division 21 office. Her ability to turn projects around quickly is a huge asset, and everyone is very impressed with her.

September

- 2 Gerardo Osario (21), Mack Steele (31)
- 3 Ramiro Diaz, (20), Eyan Hess (23), Roberto Pantoja (20)
- 5 Joseph Coca (31), Eric Peterson (24), Estanislao Ramirez (20)
- 6 Francisco Domínguez (23), Ramiro Flores (20), David Obershaw (31)
- 7 John Guinane (32)
- 8 Sergio Gonzalez (21), Mike Haller (10), Pedro Silva (24)
- 10 Travis Carpenter (21), Douglas Lyells (21), Krstina O'Brien (22)
- 12 Mario Blancas (31)
- 13 Michael Millar (31), Mike Woods (10)
- 15 Freddy Velasco (23)
- 17 Heather Hower (10)
- 18 Manuel Jaquez (31), Sean Lattin (23)
- 20 Steven Johnson (21), Lucio Reyes (20)
- 21 Jeffrey Braatan, (21), Jeffrey Braatan Jr. (31)
- 22 Mauricio Fuentes (21), Julian Rivera (24)
- 24 Pat Dwyer (31), Miguel Rodríguez (24)
- 25 Alejandro Andasola (50), Estevan Landord (32)
- 26 Ben Gallegos (22), Dennon Hawley (40)
- 27 Alberto Contreras (20)
- 28 Angie Boldt (21), Rsario Ruiz (24)
- 29 Gilbert Vasquez III (31)
- 30 Jimmy Breshears (31), Jimmy Pereida (50), Jeronimo Rivera (24)

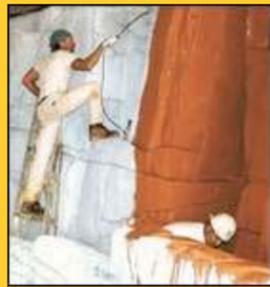


October

- 1 Arnold Marquez (21)
- 3 Roque Echeverria (32), Victor Vasquez (24)
- 4 Agapito Chairez (20)
- 6 Charlex Maxson (22)
- 7 Marco Martinez (24)
- 8 Steve Laven (21), Miguel Ramirez (20)
- 9 Chris Laven (21)
- 10 Robert Martinez (50), Charles Wilson (31)
- 12 Jose Hernandez, Jr. (20)
- 13 Gabriel Fairroth (22), Jesus Martinez (32), Jeff Mikelson (40)
- 14 Shannon Gallegos (20)
- 15 Martin Meraz (32), Angel Ramierz (22)
- 17 Robert Gallegos (10), Ignacio Herrera (32), Adrian Portillo (22)
- 18 Billy Kuhn (10)
- 19 Juan Becerra (20), Art Breda (21), Francisco Gomez (31), Ben Kohl (32)
- 20 Randy Olin (10), Andres Quezada (40)
- 21 Rodolfo Gracilazo (21), Oscar Villaseñor (22)
- 22 Juvenal Sandoval (90)
- 24 Richard Esqueda (32), Thelmo Martinez (21)
- 25 Michelle Ramos (10), Salvador Serrano (21)
- 27 Benito Ortiz (23), Bryan Valdez (10)
- 28 Ryan Lujan (21), Andres Arguelles (20)
- 29 Charles DiGregorio (23)
- 31 Jose Huerta (24)



The Glenwood Post Independent captured Blaine Peters and Javier Gomez (Div. 21) putting the finishing touches on the water feature at the Valley View



Medical Center. The medical facility had a grand opening party on Friday, August 26.

Back in June, Bryan Zukowski (Div. 10) completed his first marathon & ran with Pat Dwyer (Div. 31). They ran the Steamboat Springs 26.2 mile race, which is known as one of the most scenic races in America.

The Gallegos Corporation was recently honored for the fireplace it created from Colorado buff sandstone at the Sanctuary Golf Course in Sedalia, Colorado. *Masonry Construction Magazine* awarded The Gallegos Corporation winner for the Best Fireplace category.



Rick Yelton, editor of *Masonry Construction*, says, "We are not trying to impress architects and owners on how pretty a building looks. We have selected projects in which the mason contractor used his mind as well as his technical skills."

As reported in the *Glenwood Post Independent*, Jacob Spalding's (90) dog, Toby, had quite a field trip on August 24. Toby was rescued by Garfield County Sheriff's Dept. from 100 feet above Donegan Road in West Glen-

wood.

New Arrivals!

Hot off the press. Dustin (22) and Molly Hobbs just had a baby girl, 8-25. She weighed in at 6 lbs., and is 19" long. Her name is Natalie Lauryn. She is their 2nd daughter; Carley is their first.

On Saturday, August 26, Chris (10) and Lisa Bystrom welcomed Corsten Christopher into the world. A quick delivery, and now Corsten is home where big brother Vandit is teaching him the ropes.

Anniversaries!

1 year * Aurelio Almaras (20), Carlos Calderon (22), Derek Peterson (22), Alejandro Vazquez (23), Francisco Gomez (31), Michael Millar (31), Bernabé Colin (32), Sergio Vallejo (32), Jeff Volosin (32), Roberto Pantoja (20), Seth Cole (21), Clayton Banks (22), Jeff Nicholson (22), Angel Ramirez (22), Gary Bowker Jr. (31), Gary Bowker Sr. (31), Jason Ingles (32), Braidy Boen (90)

2 years * Ben Garcia (21), Jose Villalta (22), Robert Massey (22), Octavio Quiñónez (22), Rafael Molinar (23), Todd Glandon (23), Jaime Luna (32), Leonel (32), Miguel Rodríguez (32), Martin Campos (40), Amado Lovato Jr. (40), Bill Morgan (50),

3 years * Edwin Ortiz-DeLaRosa (21), Alredo Ponce (21), Edwin Rodríguez (21), Roberto Aguilar (22), Julio Atilano (22), Tim White (40), Gaspar Torres (23)

4 years * Felipe Becerra (20)

6 years * Luis Duran (22)

7 years * Charles Maxson (22), Francisco Saenz (90)

8 years * Chris Laven (21)

15 years * Jesús Sanchez (22)

20 years * Rozina Wood (10)

26 years * Jake Jacobson (20)